

**PS 003**  
**Tutorial on American Government:**  
**Nonprofits and Civil Society**  
**Professor Berry**  
**Fall 2017**

**Office Hours: M 1:30-3:00**  
**W 11:30-12:30**  
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This semester's First Year Tutorial on American Government is devoted to Nonprofits and Civil Society. In it we will examine the ever-growing role of nonprofits in the United States, especially in the administration of health care and social services. No other industrialized nation depends on nonprofits to deliver services as is the case with the U.S. We'll also look at the role of nonprofits in advocacy, policymaking, philanthropy, and social entrepreneurship.

This course will be run as a seminar, meaning that enrollment is strictly limited so that all students can be involved in classroom discussions. There will be no lecturing by the professor. Thus, the class depends on students to do the readings and to come to each session prepared to discuss them. Each week students will be assigned to lead off the discussions with short reports on our scheduled readings. Student presentations must be argumentative rather than descriptive.

There will also be a project involving three person teams, each of which will develop a proposal for establishing a new nonprofit. This project involves both a written paper and an end-of-semester class presentation. In addition to this paper, there are two short papers (3-4 pages) relating to course readings and course discussions. The two short papers will each count for 25 percent of your grade, the research project 40 percent, and class participation 10 percent. Please note that late papers will be penalized.

My office hours this semester are Mondays 1:30-3:00 and Wednesdays 11:30-12:30. If office hours don't work with your schedule I'm happy to set up an appointment with for another time. You can contact me by phone at ext. 7-3465 or by e-mail at [jeffrey.berry@tufts.edu](mailto:jeffrey.berry@tufts.edu). I enjoy talking to students in my office and I hope that each of you will come by frequently.

The following books are available for purchase at the Tufts Bookstore and you should be able to find them at online retailers if that is your preference:

Lester Salamon, *Leverage for Good*  
Jeffrey Berry and David Arons, *A Voice for Nonprofits*  
Burton Weisbrod, *The Nonprofit Economy*  
Lester Salamon, ed., *The State of Nonprofit America*, 2<sup>nd</sup> ed.  
Joel Fleishman, *The Foundation*  
David Callahan, *The Givers*

## **CLASS SCHEDULE:**

SEPT 6: Course introduction

### **I. NONPROFITS AND GOVERNMENT**

SEPT 13: Salamon, *The State of Nonprofit America*, chaps. 1, 2, and 4

SEPT 20: Salamon, *The State of Nonprofit America*, chaps. 6, 7, 8, and 15

SEPT 27: Berry and Arons, *A Voice for Nonprofits*

### **II. ECONOMICS OF THE NONPROFIT SECTOR**

OCT 4: Weisbrod, *The Nonprofit Economy*

OCT 11: Cordes and Steuerle, eds., *Nonprofits and Business*, chaps. 3 and 6 (on reserve)  
First paper due.

OCT 18: Teams meet with Prof. Berry

Oct. 25: Salamon, *Leverage for Good*

*AIDS Action Annual Report*, pp. 1-14 and 33-35 (Trunk)

*AAC-Fenway Health Merger Case Study* (Trunk)

Guest: Carl Sciortino, Executive Director, AIDS Action

### **III. PHILANTHROPY**

NOV 1: Fleishman, *The Foundation*, chaps. 1-11

NOV 8: *The Foundation*, chaps. 12-15

Goss and Berry, *Donors For Democracy* (Trunk)

NOV 15: Teams meet with Prof. Berry

Second paper due

NOV 29: Callahan, *The Givers*, Chaps.: Prologue, 1, 2, 4, 5, 6, 8, 9, 10, and Epilogue

DEC 6: Project reports (in-class oral report)

DEC 11: Team paper due